

CELEBRATING THE ART OF SURGERY

**RACS
ASC
2020**

RACS 89TH ANNUAL SCIENTIFIC CONGRESS

Monday 11 May to Friday 15 May 2020

Melbourne Convention and Exhibition Centre
Melbourne, Australia

Sponsorship Prospectus



asc.surgeons.org



[#RACS20](https://twitter.com/RACS20)

CONVENERS' INVITATION

On behalf of the Organising Committee we invite you to participate in the 89th Annual Scientific Congress (ASC) to be held in Melbourne, at the Melbourne Convention and Exhibition Centre, from 11-15 May 2020 with the theme "Celebrating the Art of Surgery".

The 2020 ASC will provide sponsors and exhibitors the opportunity to interact with over 2,000 surgeons, surgical trainees and other health professionals from not only Australia, New Zealand and South-East Asia, but also North America, Europe, United Kingdom and other parts of the world.

We have put together an exciting program of plenaries, lectures, masterclasses, social activities and dinners with 33 different section programs. The extensive program offers all delegates the opportunity to gain and share knowledge as well as providing multiple opportunities for interaction between delegates and sponsors / exhibitors.

Whilst the ASC is primarily focused on the science of surgery, we would like to take the opportunity to recognise and celebrate the innovation and creativity that underpins and supports our craft and allows it to grow. We believe this theme also emphasises the value and importance of our relationship with our industry partners – our craft can only grow and improve if we have the innovative tools to better treat our patients.

This theme also allows us to recognise the artistic achievements of our Fellows, many of whom are talented artists, musicians and writers. Melbourne is the perfect town to host a Congress focused on this innovative theme, with the vibrant artistic culture seen in our theatres, music venues, laneways, galleries and restaurants.

A wide variety of sponsorship and exhibition opportunities are outlined in this prospectus which provide our industry colleagues with exposure and unparalleled access to delegates both onsite and in the lead up to the Congress through the extensive electronic and print marketing campaign.

Exceptional support for the Congress is received each year from many companies and we thank you for your ongoing commitment and look forward to welcoming you back in 2020. For those participating for the first time, there are numerous opportunities for involvement outlined in this prospectus, so please do not hesitate to contact us for further information.

We look forward to your participation as a sponsor or exhibitor and to meeting you in Melbourne at the RACS ASC 2020.

Yours sincerely



Wendy Brown FRACS
ASC 2020 Convener



Sebastian King FRACS
ASC 2020 Scientific Convener

ROYAL AUSTRALASIAN COLLEGE OF SURGEONS

The Royal Australasian College of Surgeons (RACS), formed in 1927, is a non-profit organisation training surgeons and maintaining surgical standards in Australia and New Zealand. The purpose of RACS is to be the unifying force for surgery in Australia and New Zealand, with FRACS standing for excellence in surgical care.

RACS ANNUAL SCIENTIFIC CONGRESS

The RACS Annual Scientific Congress (ASC) is the largest annual multi-disciplinary surgical meeting held in Australasia. The 2020 ASC is estimated to attract over 2,000 registrants across four days comprising of surgeons, surgical trainees and other health professionals. Of this amount it is estimated that approximately 70% of delegates attending the ASC are surgeons and 30% are surgical trainees and other health professionals.

The 2020 ASC will feature 33 section programs comprising 18 specialty specific surgical programs and 15 programs of interest for all delegates.

2020 DATES

MONDAY 11 MAY 2020

Exhibition move-in, workshops and the Convocation Ceremony (graduation ceremony for New Fellows)

TUESDAY 12 MAY 2020

Exhibition opening and ASC program

WEDNESDAY 13 MAY 2020

Exhibition and ASC program

THURSDAY 14 MAY 2020

Exhibition and ASC program

FRIDAY 15 MAY 2020

Exhibition, ASC program and exhibition move-out

WHY SHOULD YOU BE INVOLVED?

Involvement with the RACS ASC 2020 provides your company with direct access to and contact with over 2,000 surgeons, surgical trainees and other health professionals from Australia, New Zealand, Hong Kong, South-East Asia, Europe, United Kingdom, United States of America and other countries. It is estimated that up to 90% of delegates will be from Australia and New Zealand the remaining attendees from other countries.

Involvement will provide your company with:

- Direct access to national and international markets
- New ideas from surgical leaders
- Recognition amongst the surgical field of your support of education and collaboration
- Opportunity to meet international surgical leaders and upcoming trainees
- Four days of exhibit time during delegate breaks (2 hours per day) over four days
- Opportunity to increase your client base
- Maintenance of existing client relationships
- Opportunities to demonstrate and display your products at your booth in the industry exhibition
- Business networking opportunities
- Increased brand awareness
- Opportunity to launch new brands / products

ASC MARKETING COMMUNICATIONS STRATEGY

The comprehensive marketing communications plan encompasses:

- Promotional flyer distributed at key preceding conferences
- Provisional program distributed to all surgeons and surgical trainees of RACS and affiliates (approximately 8,000)
- Regular ASC articles in the RACS Surgical News publication distributed to all RACS members
- Regular promotion in RACS Fax Mentis (e-newsletter) distributed to all RACS members
- Promotional support from surgical societies to members through online website listings and newsletters
- Congress promoted on international surgical colleges / association websites
- The Congress is promoted by RACS at major meetings in Australia, New Zealand and internationally
- Congress website
- Virtual congress
- Congress app

PROGRAM FEATURES

- Plenary sessions
- Concurrent specialty specific surgical programs
- Concurrent programs of interest for all delegates
- Prestigious Named Lectures
- Masterclasses
- Workshops
- Industry exhibition
- E-Posters
- Virtual congress
- Congress app

MTAA AND MTANZ CODES OF PRACTICE

The Medical Technology Association of Australia (MTAA) Code of Practice can be viewed on the MTAA website (www.mtaa.org.au) and the Medical Technology Association of New Zealand (MTANZ) Code of Practice can be viewed on the MTANZ website (www.mtanz.org.nz). RACS endorses the Codes of Practice and urges sponsors and exhibitors to observe the requirements of the Codes in respect of their relations with RACS. This extends to sponsors or exhibitors who are not members of the MTAA or the MTANZ. RACS expects non-member sponsors or exhibitors to familiarise themselves with the requirements of the Codes and align their activities in accordance with the Codes.

ASC EXECUTIVE

ASC Convener	Professor Wendy Brown FRACS
ASC Scientific Convener	Associate Professor Sebastian King FRACS
Executive Members	Mr William Fleming FRACS Miss Amanda Robertson FRACS Mr Terry Wu FRACS
ASC Coordinator	Mr Ross Ferguson FRACS
ASC Program Manager	Ms Ally Chen
ASC Manager	Ms Lindy Moffat
ASC Finance/Technical Manager	Mr Binh Nguyen
Victorian Regional Office Manager	Ms Katherine Walsh

SECTION CONVENERS AND VISITORS

Correct at time of printing (June 2019). May be subject to change.

SECTION	CONVENER	VISITOR	CITY/TOWN	COUNTRY
Bariatric Surgery	Michael Hii	Dr Dan Azagury	Stanford	USA
	Matthew Read	Dr Amir Ghaferi	Ann Arbor	USA
	Salena Ward			
Breast Surgery	Jocelyn Lippey	Dr Abigail Caudle	Houston	USA
	Caroline Baker	Miss Fiona MacNeill	London	UK
Burn Surgery	Warwick Teague	Dr Joel Fish	Toronto	Canada
Cardiothoracic Surgery	Marco Larobina Nick Roubos			
Colorectal Surgery	Raymond Yap	Dr John Monson	Orlando	USA
	Raaj Chandra	Dr Patricia Roberts	Burlington	USA
Craniomaxillofacial Surgery	Jonathan Burge Jonathan Wheeler	Dr Richard Hopper	Seattle	USA
Endocrine Surgery	James Lee	Professor Marcin Barczynski	Krakow	Poland
	Laura Chin-Lenn	Professor Stan Sidhu	Sydney	Australia
General Surgery	Mary Ann Johnson	Dr Conrad Ballecer	Peoria	USA
	Vinna An	Dr Nial Quiney	Guilford	UK
Global Health	Elizabeth McLeod Ramesh Nataraja	Dr Diana Lee Farmer	Sacramento	USA
Hepatobiliary Surgery	Kaye Bowers Adrian Fox	Dr Sean Cleary	Rochester	USA
Indigenous Health	Michael Wilson			
Medico-legal	Gary Speck Peter Wilde			
Military Surgery	Martin Richardson Ian Young	Vice Admiral Raquel Bono	Washington	USA
Neurosurgery	Alison Wray			
Orthopaedic Surgery	Timothy Lording			
Otolaryngology Head & Neck Surgery	Deborah Amott	Assistant Professor Catherine Sinclair	New York	USA
Paediatric Surgery	Thomas Clarnette Ramesh Nataraja	Dr Sabine Sarnacki	Paris	France

SECTION CONVENERS AND VISITORS (CONT'D) *Correct at time of printing (June 2019). May be subject to change.*

SECTION	CONVENER	VISITOR	CITY/TOWN	COUNTRY
Pain Medicine & Surgery	Mo Awad Peter Teddy	Professor Konstantin Slavin	Chicago	USA
Plastic & Reconstructive Surgery	Ramin Shayan	Dr Babak Mehrara	New York	USA
		Professor Iain Whitaker	Swansea	UK
Quality & Safety in Surgical Practice	Philip McCahy	Professor Jason Leitch	Edinburgh	UK
Rural Surgery	Janine Arnold	Dr David Sedgwick	Fort William	USA
	Brian Kirkby			
Senior Surgeons	Max Esser Alex Cato	Mr Christopher Constant	Cambridge	UK
Surgical Directors	Wanda Stelmach	Professor David Pencheon	Exeter	UK
Surgical Education	Amiria Lynch	Professor Jennifer Cleland	Aberdeen	UK
	Nathalie Webb			
Surgical History	Peter Burke	Mr Michael Crumplin	Wales	UK
Surgical Oncology	David Gyorki	Dr Alexander van Akkooi	Amsterdam	Netherlands
	Michael Hii	Dr Lesley Dossett	Ann Arbor	USA
Trainees Association	Danielle Nizzero Matilda Anderson			
Transplantation Surgery	Marcos Perini	Professor Philipp Dutkowski	Zurich	Switzerland
	Ian Michell			
Trauma Surgery	Kate Martin	Dr Tina Gaarder	Oslo	Norway
	Ben Thomson			
Upper GI Surgery	Michael Hii	Professor Tim Underwood	Southampton	UK
	Matthew Read			
	Salena Ward			
Vascular Surgery	Korana Musicki	Professor Nikolaos Tsilimparis	Munich	Germany
	Iman Bayat			
Women in Surgery	Amy Touzell Katharine Drummond	Associate Professor Lori Lerner	Boston	USA
Younger Fellows	Charles Pilgrim Laura Chin-Lenn			

CELEBRATING THE ART OF SURGERY

RACS 89TH ANNUAL SCIENTIFIC CONGRESS | 11–15 May 2020

PROGRAM OVERVIEW Correct at time of printing (June 2019). May be subject to change.

	MONDAY 11 MAY 2020	TUESDAY 12 MAY 2020	WEDNESDAY 13 MAY 2020	THURSDAY 14 MAY 2020	FRIDAY 15 MAY 2020	
Breakfast Session 7:00am – 8:20am	Pre-Congress Workshop Program	Masterclasses	Masterclasses	Masterclasses	Masterclasses	
Session 1 8:30am – 10:00am		Opening Plenary	Scientific Sessions	Scientific Sessions	Scientific Sessions	
10:00am – 10:30am		Morning Tea with the Industry	Morning Tea with the Industry	Morning Tea with the Industry	Morning Tea with the Industry	
Session 2 10:30am – 12noon		Scientific Sessions	Plenary Session	Plenary Session	Plenary Session	
12noon – 12:30pm		Transplantation Surgery Program	Keynote and Named Lectures	Keynote and Named Lectures	The President's Lecture	Keynote and Named Lectures
12:30pm – 1:30pm		Lunch with the Industry	Lunch with the Industry	Lunch with the Industry	Lunch with the Industry	
1:30pm – 2:00pm		Global Health Program	Keynote and Named Lectures	Keynote and Named Lectures	Keynote and Named Lectures	Keynote and Named Lectures
Session 3 2:00pm – 3:30pm		Scientific Sessions	Scientific Sessions	Scientific Sessions	Scientific Sessions	
3:30pm – 4:00pm		Afternoon Tea with the Industry	Afternoon Tea with the Industry	Afternoon Tea with the Industry	Afternoon Tea with the Industry	
Session 4 4:00pm – 5:30pm		Scientific Sessions	Scientific Sessions	Scientific Sessions	Scientific Sessions	
Evening Functions 7:00pm – 11:00pm	Convocation Ceremony 5:00pm – 6:30pm	Section Dinners	Section Dinners	Congress Dinner		
	Welcome Reception 6:30pm – 7:30pm					

ASC MAJOR SUPPORTER ACKNOWLEDGEMENT

Companies who provide significant sponsorship support to the Congress will receive acknowledgement as a major ASC supporter. For example, companies who provide combined support totalling \$50,000.00 (inc GST) would receive acknowledgement as a RACS ASC Bronze Supporter with benefits as outlined below.

SUPPORT TOTALLING \$95,000.00 (INC GST) AND OVER

Acknowledgement as a RACS ASC Gold Supporter. Benefits include:

- Ten tickets for company representatives to attend the Convocation Ceremony and Welcome Reception on Monday 11 May 2020
- Four tickets for company representatives to attend the Congress Dinner held on Thursday 14 May 2020
- *Company acknowledgement and logo on the sponsors page in the provisional program
- Inclusion of company logo on the Congress website with a link to your company website
- Inclusion of company logo on the Virtual Congress with a link to your company website
- Inclusion of company logo on the Congress App with a link to your company website
- Opportunity to display a company banner next to the registration desk for the duration of the Congress (banner provided at sponsor's cost)
- *Company logo on ASC banner to be displayed at RACS head office in Melbourne prior to the Congress
- *Company logo on Congress signage at the venue (quantity and type at the discretion of RACS)
- *Inclusion of an advertisement on the homepage of the Congress website (advertisement position and dimensions to be advised at the discretion of RACS)
- Opportunity to display a company banner on the stage in the plenary session room (banner provided at sponsor's cost)
- *Option to purchase a takeover advertisement on the Virtual Congress and Congress App (advertisement position, price and dimensions to be advised at the discretion of RACS)
- Complimentary rigging space above exhibition booth (cost of rigging and banner production at sponsors own cost).

Important Note:

Gold supporters must purchase at minimum a 6m x 6m exhibition package

SUPPORT TOTALLING BETWEEN \$65,000.00 TO \$94,999.99 (INC GST)

Acknowledgement as a RACS ASC Silver Supporter. Benefits include:

- Eight tickets for company representatives to the Convocation Ceremony and Welcome Reception held on Monday 11 May 2020
- Two tickets for company representatives to attend the Congress Dinner held on Thursday 14 May 2020
- *Company acknowledgement and logo on the sponsors page in the provisional program
- Inclusion of company logo on the Congress website with a link to your company website
- Inclusion of company logo on the Virtual Congress with a link to your company website
- Inclusion of company logo on the Congress App with a link to your company website
- *Company logo on ASC banner to be displayed at RACS head office in Melbourne prior to the Congress
- *Company logo on Congress signage at the venue (quantity and type at the discretion of RACS)
- Complimentary rigging space above exhibition booth (cost of rigging and banner production at sponsors own cost).

**Inclusion subject to time of receipt of payment.*

ASC MAJOR SUPPORTER ACKNOWLEDGEMENT (CONT'D)

SUPPORT TOTTALLING BETWEEN \$ 35,000.00 TO \$ 64,999.99 (INC GST)

Acknowledgement as a RACS ASC Bronze Supporter. Benefits include:

- Four tickets for company representatives to the Convocation Ceremony and Welcome Reception held on Monday 11 May 2020
- *Company acknowledgement and logo on the sponsors page in the provisional program
- Inclusion of company logo on the Congress website with a link to your company website
- Inclusion of company logo on the Virtual Congress with a link to your company website
- Inclusion of company logo on the Congress App with a link to your company website
- *Company logo on ASC banner to be displayed at RACS head office in Melbourne prior to the Congress
- *Company logo on Congress signage at the venue (quantity and type at the discretion of RACS).

Important Notes:

The total value of support includes the cost of sponsorship packages (refer pages 10 – 15), advertising (refer page 17) and exhibition packages (refer page 18).

The total value of support excludes the cost of non-exhibiting sponsor representative registrations and additional exhibitor registrations.

SECTION PROGRAM SPONSORSHIP

All sections invite one or more leading international or Australasian visitors to participate in their program. Opportunities exist for companies to sponsor a section program of the ASC to enable the Section Conveners to enhance their program through the inclusion of leading national / international surgeons / health professionals. Sponsorship is sought for section programs as listed on pages 6 – 7.

GOLD SECTION PROGRAM SPONSOR - \$ 18,500.00 (INC GST)

Acknowledgement as a Gold Section Program Sponsor as follows:

- *Company logo on the sponsors page in the provisional program
- *Company logo at the beginning of the sponsored section program page in the provisional program
- Company logo on the holding slide throughout the section program at the Congress
- Company logo on the Congress App in the relevant section program
- Company logo on the Virtual Congress in the relevant section program

SILVER SECTION PROGRAM SPONSOR - \$ 12,500.00 (INC GST)

Acknowledgement as a Silver Section Program Sponsor as follows:

- *Company logo on the sponsors page in the provisional program
- *Company logo at the beginning of the sponsored section program page in the provisional program
- Company logo on the holding slide throughout the section program at the Congress
- Company logo on the Congress App in the relevant section program
- Company logo on the Virtual Congress in the relevant section program.

**Inclusion subject to time of receipt of payment.*

SECTION PROGRAM SPONSORSHIP (CONT'D)

BRONZE SECTION PROGRAM SPONSOR - \$ 8,000.00 (INC GST)

Acknowledgement as a Bronze Section Program Sponsor as follows:

- *Company logo on the sponsors page in the provisional program
- *Company logo at the beginning of the sponsored section program page in the provisional program
- Company logo on the holding slide throughout the section program at the Congress
- Company logo on the Congress App in the relevant section program
- Company logo on the Virtual Congress in the relevant section program.

Important Note:

Sponsorship benefits **do not include Congress registration for industry representatives**. These are available with the purchase of an exhibition booth or through a non-exhibiting sponsor representative registration (refer to page 16).

BEST RESEARCH PAPER PRIZE SPONSORSHIP

Research prizes are awarded to a presenter who is selected by the Section Convener as delivering the most outstanding presentation within the section program. Only one such prize is awarded per participating section.

\$ 550.00 (INC GST) PER PARTICIPATING SECTION

Package benefits:

- *Company acknowledgement in the provisional program on the relevant section program page
- Acknowledgement on the certificate awarded to the recipient of the prize.

Additional Information

The following sections will award a Best Research Prize in 2020:

Correct at time of printing (June 2019). May be subject to change

Bariatric Surgery	Hepatobiliary Surgery	Quality & Safety in Surgical Practice
Breast Surgery	Military Surgery	Rural Surgery
Burn Surgery	Neurosurgery	Surgical History
Cardiothoracic Surgery	Orthopaedic Surgery	Surgical Oncology
Craniofacial Surgery	Otolaryngology Head & Neck Surgery	Transplantation Surgery
Endocrine Surgery	Paediatric Surgery	Upper GI Surgery
General Surgery	Pain Medicine & Surgery	Vascular Surgery
Global Health	Plastic & Reconstructive Surgery	E-Poster Presentation

Important Notes:

Sponsorship benefits **do not include Congress registration for industry representatives**. These are available with the purchase of an exhibition booth or through a non-exhibiting sponsor representative registration (refer to page 16).

Other sections may choose to award a Best Research Paper Prize without seeking sponsorship support.

MASTERCLASS SPONSORSHIP

Masterclasses are breakfast sessions with an invited panel of experts and a moderator to address an important topic(s) within a section.

Masterclasses are either specific to one section or combined.

\$ 3,850.00 (INC GST) PER MASTERCLASS

Package benefits:

- *Company acknowledgement and logo in the Masterclass section of the provisional program
- Company acknowledgement and logo on the Virtual Congress
- Company acknowledgement and logo on the Congress App
- Four tickets to the Masterclass for company representatives
- Opportunity to display a company banner in the room (banner provided at sponsor's cost). Banner to be set-up by sponsor immediately prior to the commencement of the Masterclass and dismantled at the immediate conclusion
- Opportunity to provide Masterclass participants with a company brochure (provided and distributed at sponsor's cost)
- Acknowledgement as a sponsor on the Masterclass ticket.

Additional Information

As the program develops, information on Masterclasses and topics to be presented will be available. Please email us for updates at: asc.sponsorship@surgeons.org

Important Notes:

Attendance of representatives at a masterclass is limited to only representatives of sponsors of the masterclass.

Masterclasses are ticketed activities and as such delegates are required to pay a nominal fee to assist with planning and to contribute towards the cost of staging the activity.

Sponsorship benefits **do not include Congress registration for industry representatives**. These are available with the purchase of an exhibition booth or through a non-exhibiting sponsor representative registration (refer to page 16).

**Inclusion subject to time of receipt of payment.*

SECTION DINNER SPONSORSHIP

Section dinners will be held on Tuesday 12 and Wednesday 13 May 2020 to further enhance delegate interaction and networking with colleagues. The dinners are either specific to one section or combined.

GOLD SECTION DINNER SPONSORSHIP - \$7,700.00 (INC GST)

Gold Section Dinner Sponsorship benefits:

- Six tickets to the dinner (with option to purchase more at the discretion of the Section Convener immediately prior to the dinner [subject to availability]. Cost as per advertised price in the RACS ASC 2020 provisional program).

Acknowledgement as a Gold Section Dinner Sponsor as follows:

- *Company logo and acknowledgement on the section dinners page in the provisional program
- Acknowledgement as a sponsor on the dinner ticket
- Acknowledgement as a sponsor on the section dinners page on the Virtual Congress
- Acknowledgement as a sponsor on the section dinners page on the Congress App.

SILVER SECTION DINNER SPONSORSHIP - \$5,750.00 (INC GST)

Silver Section Dinner Sponsorship benefits:

- Four tickets to the dinner (with option to purchase more at the discretion of the Section Convener immediately prior to the dinner [subject to availability]. Cost as per the advertised price in the RACS ASC 2020 provisional program).

Acknowledgement as a Silver Section Dinner Sponsor as follows:

- *Company logo and acknowledgement on the section dinners page in the provisional program
- Acknowledgement as a sponsor on the dinner ticket
- Acknowledgement as a sponsor on the section dinners page on the Virtual Congress
- Acknowledgement as a sponsor on the section dinners page on the Congress App.

BRONZE SECTION DINNER SPONSORSHIP - \$3,500.00 (INC GST)

Bronze Section Dinner Sponsorship benefits:

- Two tickets to the dinner (with option to purchase more at the discretion of the Section Convener immediately prior to the dinner [subject to availability]. Cost as per advertised price in the RACS ASC 2020 provisional program).

Acknowledgement as a Bronze Section Dinner Sponsor as follows:

- *Company logo and acknowledgement on the section dinners page in the provisional program
- Acknowledgement as a sponsor on the dinner ticket
- Acknowledgement as a sponsor on the section dinners page on the Virtual Congress
- Acknowledgement as a sponsor on the section dinners page on the Congress App.

**Inclusion subject to time of receipt of payment.*

SECTION DINNER SPONSORSHIP (CONT'D)

Additional Information

The section dinners will be held on Tuesday 12 May and Wednesday 13 May 2020. The following dinners have been confirmed:

TUESDAY 12 MAY 2020

- Military / Senior Surgeons / Surgical History Dinner
- Surgical Directors / General / Quality & Safety / Rural / Surgical Education Dinner
- Surgical Oncology Dinner
- Younger Fellows / Trainees Dinner

WEDNESDAY 13 MAY 2020

- Bariatric / HPB / Transplantation / Upper GI Surgery Dinner
- Breast / Endocrine Surgery Dinner
- Colorectal Surgery Dinner

As the program develops additional dinners and dinner combinations will be confirmed. Please email us for updates at asc.sponsorship@surgeons.org if you are interested in sponsoring a dinner for any of the below sections:

- Burn Surgery
- Cardiothoracic Surgery
- Craniomaxillofacial Surgery
- Medico-legal
- Neurosurgery Surgery
- Orthopaedic Surgery
- Otolaryngology Head & Neck Surgery
- Paediatric Surgery
- Pain Medicine & Surgery
- Plastic & Reconstructive Surgery
- Trauma Surgery
- Vascular Surgery

Important Notes:

Due to the popularity of the dinners and venue capacities, attendance of industry representatives at section dinners is limited to only representatives of sponsors of the dinner(s).

Dinner sponsorship applications are subject to RACS approval.

Sponsorship benefits **do not include Congress registration for industry representatives**. These are available with the purchase of an exhibition booth or through a non-exhibiting sponsor representative registration (refer to page 16).

POCKET PROGRAM SPONSORSHIP - EXCLUSIVE OPPORTUNITY

The pocket program will be the only printed program available onsite at the Congress for delegates.

POCKET PROGRAM SPONSORSHIP - \$ 16,500.00 (INC GST)

Pocket Program Sponsorship benefits:

- *Two full page advertisements in the pocket program
- Artwork specifications: (99mm W x 210mm H + 3mm bleed. To be supplied as press ready PDF [CMYK, 300 dpi])
- *Company logo on the front cover of the pocket program

E-POSTER SPONSORSHIP

E-Posters will be displayed in the industry exhibition at the Congress.

E-POSTER SPONSORSHIP - \$ 11,000.00 (INC GST)

E-Poster Sponsorship benefits:

- Company acknowledgement and logo on e-poster screen
- A 15-second advertising video clip (no sound) to be incorporated in the display of e-posters (to be supplied at sponsor's cost) at the discretion of RACS
- *Company acknowledgement as an e-poster sponsor in the provisional program
- Company acknowledgement on the Virtual Congress
- Company acknowledgement on the Congress App

E-SATCHEL INSERT

An e-satchel insert provides your company with the opportunity to include a promotional brochure on the Congress App. No hard copy inserts will be provided to delegates.

E-SATCHEL INSERT - \$ 3,900.00 (INC GST)

Additional Notes

Format: One PDF company brochure (no larger than 10MB) to be uploaded to the Virtual Congress and Congress App. Artwork to be supplied by sponsor at sponsor's own cost.

Important Note:

Applications for e-satchel inserts from companies / organisations not participating as a sponsor or exhibitor are permitted (subject to RACS approval).

OTHER SPONSORSHIP OPPORTUNITIES

- Congress Dinner Sponsorship (price on application)

**Inclusion subject to time of receipt of payment.*

INDUSTRY REPRESENTATIVE REGISTRATION

Industry representatives may register to attend the Congress as either an exhibitor or a non-exhibiting sponsor representative.

EXHIBITOR REGISTRATIONS

The purchase price of one 3m x 3m booth includes two transferable exhibitor registrations for representatives to attend the Congress and to participate in non-ticketed sessions / activities.

Refer to page 18 for exhibition packages and inclusions.

ADDITIONAL EXHIBITOR REGISTRATIONS

\$220.00 (inc GST) per person, per day (maximum 4 days)

Additional exhibitor registrations can be purchased by exhibitors. Please refer to the Sponsorship and Exhibition Application Form (refer to pages 23 – 26).

NON-EXHIBITING SPONSOR REPRESENTATIVE REGISTRATIONS

\$2,200.00 (inc GST) per representative (limited)

Sponsors of the ASC who are not participating in the industry exhibition can register representatives to attend the Congress and to participate in non-ticketed sessions / activities. Registration is for the duration of the Congress and the quantity is limited to:

- Sponsors providing sponsorship up to \$10,000.00 (inc GST) – one non-exhibiting sponsor representative registration may be purchased
- Sponsors providing sponsorship greater than \$10,000.00 (inc GST) – two non-exhibiting sponsor representative registrations may be purchased.

This is a four day registration with access to non-ticketed sessions / activities and the industry exhibition (including daily morning tea, lunch and afternoon tea). This option is not available to non-sponsors of the Congress.

Important Notes:

Industry representatives may only attend the Congress if they are a sponsor or exhibitor representative.

Industry representatives who are non-sponsors / non-exhibitors may not register to attend as delegates.

Industry representatives from companies / organisations who have purchased an e-satchel insert only are not eligible to register.

ADVERTISING OPPORTUNITIES

PROVISIONAL PROGRAM ADVERTISING

The provisional program is an A4 size booklet distributed to all surgeons and surgical trainees of RACS and affiliates (approximately 8,000).

The provisional program contains delegate registration / accommodation booking information, an outline of the plenary and section programs, workshops and masterclasses along with general Congress information. It is most commonly referred to by delegates to plan their attendance at the Congress.

Advertising space can be aligned to your company's sectional interest (subject to availability).

FULL PAGE ADVERTISEMENT - \$ 6,600.00 (INC GST)

Artwork Specifications: 210mm W x 297mm H + 3mm bleed

HALF PAGE ADVERTISEMENT - \$ 3,300.00 (INC GST)

Artwork Specifications: 210mm W x 148mm H + 3mm bleed

QUARTER PAGE ADVERTISEMENT - \$ 1,650.00 (INC GST)

Artwork Specifications: 105mm W x 148mm H + 3mm bleed

Additional Notes

Artwork: To be supplied as press ready PDF (CMYK, 300 dpi).

Material Deadline: Friday 20 September 2019.

Circulation: Approximately 8,000 copies are circulated to potential delegates of the 2020 RACS Annual Scientific Congress.

Distribution: The provisional program is made available on the Congress website (asc.surgeons.org) approximately six months prior to the Congress and a hard copy is mailed to all surgeons and surgical trainees of RACS and affiliates.

Important Notes:

Only sponsors or exhibitors of the Congress are permitted to include advertisements in the provisional program. Positions in the provisional program are provided on a first come, first served basis. Please refer to the application form to book your preferred advertising position.

Your preferred advertising position in the provisional program is not guaranteed however RACS will endeavour to accommodate your request where possible.

EXHIBITION PACKAGES

Inclusions	3m x 3m Booth Package \$8,800.00 inc GST	6m x 3m Booth Package \$17,000.00 inc GST	6m x 6m Space Only Package \$35,000.00 inc GST	6m x 9m Space Only Package \$49,500.00 inc GST
Industry exhibitor registration (transferable) including: Access to non-ticketed scientific sessions / activities Access to industry exhibition including daily morning and afternoon tea and lunch (12 – 15 May 2020 inclusive)	2	4	8	12
*Acknowledgement as an exhibitor in the provisional program	✓	✓	✓	✓
*Acknowledgement as an exhibitor on the Virtual Congress and Congress App	✓	✓	✓	✓
*Company contact details listed on the Virtual Congress and Congress App	✓	✓	✓	✓
Delegate circulation list including name and state / country (where release of details has been granted) provided once after the closure of early registration and again immediately prior to the Congress	✓	✓	✓	✓
2400mm flush slimline aluminium wall frame with removable white panels	✓	✓	Space Only	Space Only
600mm high fascia with company name (maximum of 30 letters)	✓	✓	Space Only	Space Only
2 x 150 watt spotlights on track	✓	✓	Space Only	Space Only
1 x 4 amp power point	✓	✓	Space Only	Space Only
Option to purchase rigging space above exhibition stand (cost of rigging and banner production at exhibitor's own cost)	–	–	✓ Additional \$4,400.00 incl GST	✓ Additional \$4,400.00 incl GST

**Inclusion subject to time of receipt of payment.*

Important Notes:

Additional exhibitor registrations can be purchased for \$220.00 (inc GST) per person, per day (maximum 4 days) (refer to page 16). Please refer to the floor plan on page 19 for booth locations.

Rigging space can be purchased for \$4,400.00 (inc GST) by exhibitors with a 6m x 6m or 6m x 9m exhibition package.

Rigging is not permitted for booths smaller than 6m x 6m.

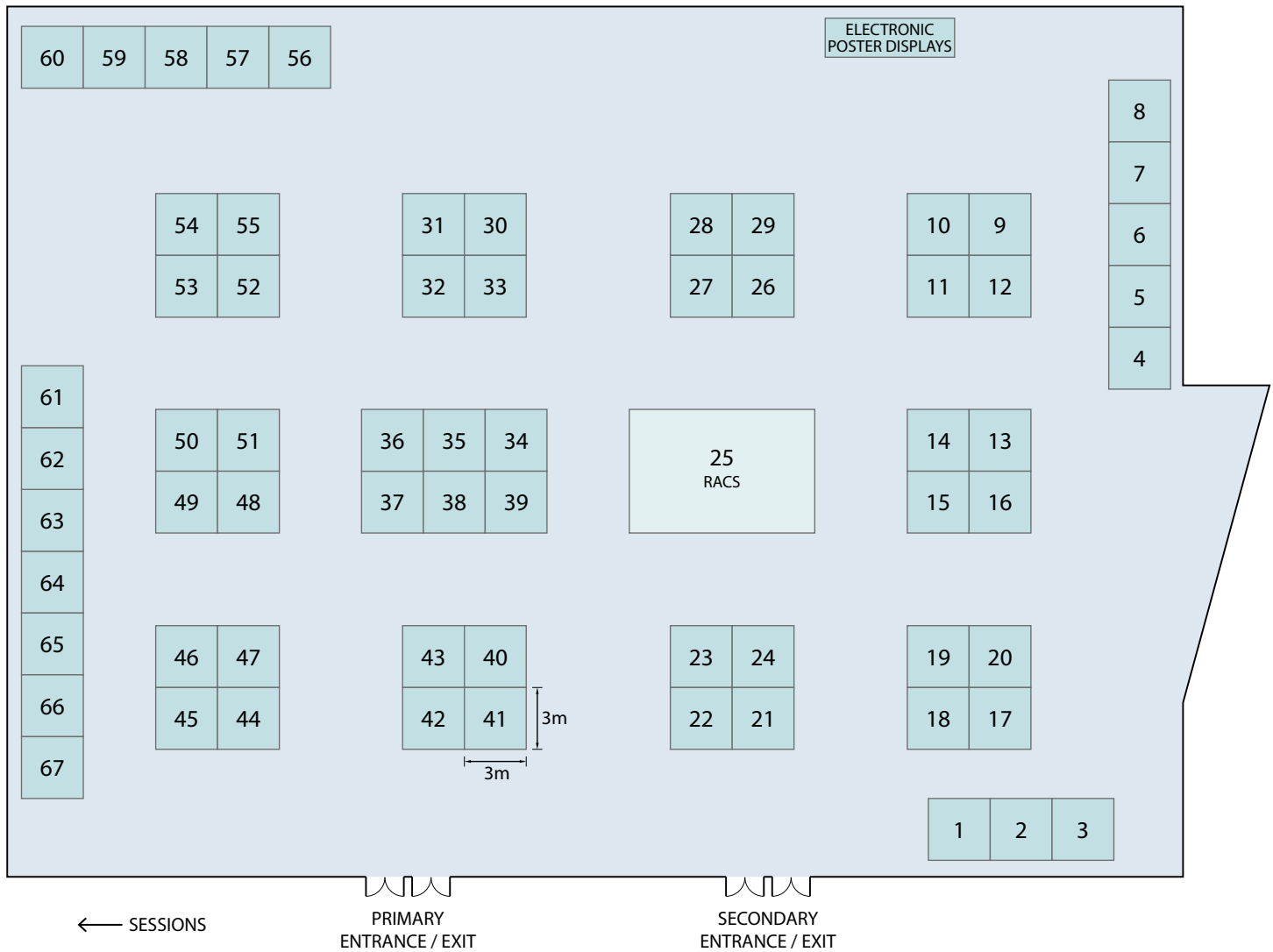
Silver and gold supporters are offered complimentary rigging space (cost of rigging and banner production at exhibitor / sponsor's own cost).

The total value of support excludes the cost of rigging space.

EXHIBITION FLOOR PLAN

Melbourne Room, Melbourne Convention and Exhibition Centre

Delegate catering breaks (morning tea, lunch and afternoon tea) will be held in the industry exhibition (Tuesday 12 May to Friday 15 May 2020 inclusive)



Floor plan correct at time of printing however RACS reserves the right to change the floor plan without notice.

EXHIBITION INFORMATION

CUSTOM STANDS

Requests for a custom stand (space only) should be made at the time of application. The exhibition contractor Moreton Hire can assist with custom stand designs. Should a company wish to use the services of another contractor for the design and build of their custom stand, full contact details of this contractor must be supplied to RACS. The exhibitor is responsible for providing RACS with a custom stand design for approval.

Important Note:

Rigging is only permitted for booths 6m x 6m and above (please refer to page 18 for further information).

EXHIBITOR REGISTRATIONS

All representatives at your booth must be registered. The purchase price of one 3m x 3m booth includes two exhibitor registrations for the duration of the Congress. Additional exhibitor registrations can be purchased for a discounted rate of \$220.00 (inc GST) per person, per day (maximum 4 days). Additional exhibitor registrations are only available to exhibitors.

VENUE AND EXHIBITION DETAILS

The exhibition will be held in the Melbourne Room, Melbourne Convention and Exhibition Centre.

All morning teas, afternoon teas and lunches will be served in the exhibition area (Tuesday 12 May to Friday 15 May 2020 inclusive).

MOVE-IN / MOVE-OUT SCHEDULE

(Subject to final confirmation)

Exhibitor Move-In

Monday 11 May 2020 times TBA

Exhibition Opens

Tuesday 12 May 2020 times TBA

Exhibitor Move-Out

Friday 15 May 2020 times TBA

HOW TO BOOK AND PAYMENT DEADLINES

APPLICATION INFORMATION

1. Please complete and return the enclosed application form indicating your sponsorship and / or exhibition preference(s).
2. Acceptance of a sponsorship / exhibition application is subject to RACS approval.
3. An application does not warrant immediate acceptance and all applicants will be advised in writing of acceptance or otherwise.
4. Should the application be accepted a tax invoice will be provided.
5. For sponsors / exhibitors to be acknowledged in the provisional program, the application form and payment must be received before Friday 20 September 2019.
6. Sponsorship and exhibition applications are considered in order of receipt of the application form and payment.

PAYMENT

Full payment must be made by the date specified on the tax invoice, and all payments must be finalised prior to the start of the Congress.

PAYMENT OPTIONS

Cheque: Payable to the Royal Australasian College of Surgeons

Send to:

RACS ASC 2020

Conferences & Events Department
Royal Australasian College of Surgeons
College of Surgeons' Gardens
250–290 Spring Street
East Melbourne VIC 3002
Australia

Credit Card / PayPal / EFT: Details to be provided on receipt of application form.

RACS CONTACT

For further information please contact:

Conferences & Events Department
Royal Australasian College of Surgeons
College of Surgeons' Gardens
250–290 Spring Street
East Melbourne VIC 3002
Australia

T: +61 3 9249 1158

F: +61 3 9276 7431

E: asc.sponsorship@surgeons.org

SPONSORSHIP AND EXHIBITION APPLICATION FORM

OFFICE USE ONLY
No.

Company Name (to appear in ASC publications)

Title First Name Surname

Position

Address

City

State Country Postcode

Phone Fax

Mobile Email

All costs are in Australian Dollars and include GST.

SECTION PROGRAM SPONSORSHIP			
Please tick the level of sponsorship you would like to provide per section program.	Gold \$18,500.00	Silver \$12,500.00	Bronze \$8,000.00
Bariatric Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Breast Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Burn Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cardiothoracic Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Colorectal Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cranio-maxillofacial Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Endocrine Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
General Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Global Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hepatobiliary Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indigenous Health	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Medico-legal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Military Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Neurosurgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Orthopaedic Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Otolaryngology Head & Neck Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Paediatric Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pain Medicine & Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Plastic & Reconstructive Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality & Safety in Surgical Practice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rural Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Senior Surgeons Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Directors Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical History	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Oncology	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

SECTION PROGRAM SPONSORSHIP (CONT'D)			
Please tick the level of sponsorship you would like to provide per section program.	Gold \$18,500.00	Silver \$12,500.00	Bronze \$8,000.00
Trainees Association	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Transplantation Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trauma Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Upper GI Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vascular Surgery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Women in Surgery Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Younger Fellows Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sub Total	\$ <input type="text"/>		

MASTERCLASS SPONSORSHIP	
Please list the Section of the Masterclasses you would like to sponsor.	
1.	\$3,850.00
2.	\$3,850.00
3.	\$3,850.00
4.	\$3,850.00
Sub Total	\$ <input type="text"/>

POCKET PROGRAM SPONSORSHIP	
Pocket Program Sponsorship	\$16,500.00
Sub Total	\$ <input type="text"/>

E-POSTER SPONSORSHIP	
E-Poster Sponsorship	\$11,000.00
Sub Total	\$ <input type="text"/>

CELEBRATING THE ART OF SURGERY

RACS 89TH ANNUAL SCIENTIFIC CONGRESS | 11–15 May 2020

(Page 2 / 4)

Company Name: _____

All costs are in Australian Dollars and include GST.

SECTION DINNER SPONSORSHIP			
Please tick the level of sponsorship you would like to provide per section dinner.	Gold \$7,700.00	Silver \$5,750.00	Bronze \$3,500.00
Tuesday 12 May 2020			
Military / Senior Surgeons / Surgical History Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Directors / General / Quality & Safety / Rural / Surgical Education Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Surgical Oncology Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Younger Fellows / Trainees Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wednesday 13 May 2020			
Bariatric / HPB / Transplantation / Upper GI Surgery Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Breast / Endocrine Surgery Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Colorectal Surgery Dinner	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Please indicate any additional Sections you would like to sponsor:			
<input type="checkbox"/> Burn Surgery			
<input type="checkbox"/> Cardiothoracic Surgery			
<input type="checkbox"/> Craniomaxillofacial Surgery			
<input type="checkbox"/> Medico-legal			
<input type="checkbox"/> Neurosurgery Surgery			
<input type="checkbox"/> Orthopaedic Surgery			
<input type="checkbox"/> Otolaryngology Head & Neck Surgery			
<input type="checkbox"/> Paediatric Surgery			
<input type="checkbox"/> Pain Medicine & Surgery			
<input type="checkbox"/> Plastic & Reconstructive Surgery			
<input type="checkbox"/> Trauma Surgery			
<input type="checkbox"/> Vascular Surgery			
Sub Total	\$		

E-SACHEL INSERT		
Please nominate the number of e-satchels you would like to include on the Congress App.		Qty
E-Satchel Insert	\$3,900.00	
Sub Total	\$	

BEST RESEARCH PAPER PRIZE		
Please tick any Research Prize(s) you would like to sponsor.		
Bariatric Surgery	\$550.00	<input type="checkbox"/>
Breast Surgery	\$550.00	<input type="checkbox"/>
Burn Surgery	\$550.00	<input type="checkbox"/>
Cardiothoracic Surgery	\$550.00	<input type="checkbox"/>
Craniomaxillofacial Surgery	\$550.00	<input type="checkbox"/>
Endocrine Surgery	\$550.00	<input type="checkbox"/>
General Surgery	\$550.00	<input type="checkbox"/>
Global Health	\$550.00	<input type="checkbox"/>
Hepatobiliary Surgery	\$550.00	<input type="checkbox"/>
Military Surgery	\$550.00	<input type="checkbox"/>
Neurosurgery	\$550.00	<input type="checkbox"/>
Orthopaedic Surgery	\$550.00	<input type="checkbox"/>
Otolaryngology Head & Neck Surgery	\$550.00	<input type="checkbox"/>
Paediatric Surgery	\$550.00	<input type="checkbox"/>
Pain Medicine & Surgery	\$550.00	<input type="checkbox"/>
Plastic & Reconstructive Surgery	\$550.00	<input type="checkbox"/>
Quality & Safety in Surgical Practice	\$550.00	<input type="checkbox"/>
Rural Surgery	\$550.00	<input type="checkbox"/>
Surgical History	\$550.00	<input type="checkbox"/>
Surgical Oncology	\$550.00	<input type="checkbox"/>
Transplantation Surgery	\$550.00	<input type="checkbox"/>
Upper GI Surgery	\$550.00	<input type="checkbox"/>
Vascular Surgery	\$550.00	<input type="checkbox"/>
E-Poster Presentation	\$550.00	<input type="checkbox"/>
Sub Total	\$	

PROVISIONAL PROGRAM ADVERTISING		
Please nominate the number of advertisements you would like to place in the provisional program.		Qty
Full Page Advertisement	\$6,600.00	
Half Page Advertisement	\$3,300.00	
Quarter Page Advertisement	\$1,650.00	
Please nominate preferred section program / position for your advertisement placement.		
1.		
2.		
Sub Total	\$	

Company Name: _____

All costs are in Australian Dollars and include GST.

INDUSTRY EXHIBITION		
Please select the exhibition package you would like to purchase.		
	Qty	
3m x 3m Booth Package	\$8,800.00	
6m x 3m Booth Package	\$17,000.00	
6m x 6m Space Only Package	\$35,000.00	
6m x 9m Space Only Package	\$49,500.00	
Please list your top 3 preferences for your booth position (as per the exhibition floor plan on page 19).		
1.		
2.		
3.		
<i>Booth allocations are subject to availability at the time of application.</i>		
Please indicate if you will be using the provided shell scheme booth or designing and building a custom booth.		
Shell Scheme Booth		<input type="checkbox"/>
Custom Booth (space only provided)		<input type="checkbox"/>
Sub Total		\$

RIGGING SPACE		
Rigging space is complimentary for silver and gold major supporters. Only exhibitors with a 6m x 6m, or 6m x 9m package can purchase rigging space.		
Rigging Space (tick if required)	\$4,400.00	<input type="checkbox"/>
Sub Total		\$

COMPLIMENTARY EXHIBITOR REGISTRATIONS		
Transferable exhibitor registrations are included as follows: 3m x 3m booth - entitled to two industry exhibitor registrations 6m x 3m booth - entitled to four industry exhibitor registrations 6m x 6m space - entitled to eight industry exhibitor registrations 6m x 9m space - entitled to twelve industry exhibitor registrations		
Please list the representatives below. Details can be provided at a later date if not known at time of application. (First name and surname for name badge):		
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		

ADDITIONAL EXHIBITOR REGISTRATIONS				
Please list any additional exhibitor registrations (first name and surname for name badge). Maximum 4 days.				Tick Day/s Attending
			T	W
			T	F
1.	\$220.00/day			
2.	\$220.00/day			
3.	\$220.00/day			
4.	\$220.00/day			
5.	\$220.00/day			
Please add names to page 4 of this form if more than five registrations are required.				
Sub Total				\$

NON-EXHIBITING SPONSOR REPRESENTATIVE REGISTRATIONS		
Please list any non-exhibiting sponsor representatives you would like to register (first name and surname for name badge). This is a full (4 day) registration.		
Sponsorship up to \$10,000.00 - One representative Sponsorship more than \$10,000.00 - Two representatives		
1.	\$2,200.00/rep	
2.	\$2,200.00/rep	
Sub Total		\$

TOTALS	
Section Program Sponsorship	\$
Masterclass Sponsorship	\$
Pocket Program Sponsorship	\$
E-Poster Sponsorship	\$
Section Dinner Sponsorship	\$
E-Satchel Insert	\$
Best Research Paper Prize	\$
Provisional Program Advertising	\$
Industry Exhibition	\$
Rigging Space	
Additional Exhibitor Registrations	\$
Non-Exhibiting Sponsor Representative Registrations	\$
Total Payable AUD	\$

All costs listed are payable in AUD and include GST.

CELEBRATING THE ART OF SURGERY

RACS 89TH ANNUAL SCIENTIFIC CONGRESS | 11–15 May 2020

(Page 4 / 4)

Company Name: _____

All costs are in Australian Dollars and include GST.

PAYMENT OPTIONS	
Registration as a sponsor or exhibitor at the RACS Annual Scientific Congress is not valid until payment has been received.	
Full payment must be made by the date specified on the tax invoice. Royal Australasian College of Surgeons ABN 29 004 167 766	
<input type="checkbox"/> Cheque	Made payable to the 'Royal Australasian College of Surgeons'
<input type="checkbox"/> Credit Card / Pay Pal / EFT	Details will be provided via email to make payment.

TERMS AND CONDITIONS
We accept the Terms and Conditions including the Special Terms and Conditions printed on page 27 of this Sponsorship and Exhibition Prospectus.
Signed: _____
Name (print): _____
Date: _____

Complete this form and return to:
RACS ASC 2020 Conferences & Events Department Royal Australasian College of Surgeons College of Surgeons' Gardens 250 – 290 Spring Street East Melbourne VIC 3002 Australia
T: +61 3 9249 1158 F: +61 3 9276 7431 E: asc.sponsorship@surgeons.org
A tax invoice will be issued upon processing of this application form. Applications are subject to RACS approval. An application does not warrant immediate acceptance and applicants will be advised in writing of acceptance or otherwise.

ADDITIONAL INFORMATION FOR RACS

OFFICE USE ONLY	
Date application received:	
Application entered by:	Date:
Payment processed by:	Date:

TERMS AND CONDITIONS

The application of the Exhibitor / Sponsor to Exhibit / Sponsor is an offer which is accepted by the Royal Australasian College of Surgeons ("RACS") on receipt of the amount payable on making the application.

BOOKING CONDITIONS

Acceptance of Sponsorship / Exhibition applications will be subject to RACS approval. RACS reserves the right to decline applications based on, among other things, any association, direct or indirect, that does not uphold the objectives of the meeting.

CANCELLATION POLICY

- In the case of the cancellation of sponsorship, unless all sponsorship is resold RACS reserves the right to retain monies received.
- In the case of the cancellation of a booth(s), please note that unless RACS is able to sell all space it reserves the right to retain all monies received.
- If the balance of payment on the booth(s) is not received by the date specified on the tax invoice the allocated booth(s) will be cancelled.

ATTENDANCE

The Exhibitor's representative(s) must register for the Congress in accordance with the conditions of the package(s).

GENERAL TERMS

The Exhibitor is bound by these Terms and Conditions and those Conditions set out in this "ASC Sponsorship and Exhibition Prospectus", which is acknowledged as being received.

BOOTH ALLOCATION

The Exhibitor understands that booths and / or space will be allocated strictly in order of receipt of payment and that RACS decision will be final.

LIABILITY AND INSURANCE

The Exhibitor and the servants, agents and contractors of the Exhibitor occupy and use the exhibition space / booth allotted under this exhibition contract and enter the Melbourne Convention & Exhibition Centre and act under or pursuant to this exhibition contract at their own risk. The Exhibitor hereby indemnifies and releases RACS, the Melbourne Convention & Exhibition Centre ("the Venue Managers") and the exhibition contractor and each of them against all actions, suits, costs, claims and demands brought against RACS, and the Venue Managers by any natural person, firm or corporation for any damage or loss caused directly, or indirectly to, or suffered by any person, firm or corporation as a result of any act or default of the Exhibitor or the servants, agents, contractors or invitees of the Exhibitor or resulting directly or indirectly from the attendance of the Exhibitor at the exhibition, including travel to and from such venues and without limiting the foregoing RACS and the Venue Managers or any of them shall not in any circumstances be liable for any loss damage or injury which may occur to the Exhibitor or the servants, agents or contractors of the Exhibitor or for any damage to their property including damage to exhibits, plant equipment, fixtures, fittings or other property whatsoever or for any loss of profits which they may suffer howsoever caused. It is strongly advised that each Exhibitor seek to cover their equipment, exhibits and display material with adequate insurance and also effect public risk insurance at the expense of the Exhibitor.

CONSEQUENTIAL DAMAGE

RACS will not be liable for any indirect or consequential damages arising out of a breach of these Terms and Conditions.

IMPLIED WARRANTIES

In the event any statute implies any term condition or warranty into this agreement which cannot be lawfully excluded, such terms will apply to this agreement, save that the liability of RACS for breach of any such implied term will be limited, at the option of RACS, to any one or more of the following:

- The replacement of goods to which the breach relates or the supply of equivalent goods / services
- The repair of such goods
- The payment of the cost of replacing the goods or of acquiring equivalent goods / services, or
- The payment of the cost of having the goods repaired.

SECURITY

The Melbourne Convention & Exhibition Centre security operations provide fundamental perimeter security in the complex but beyond this, RACS, and the Venue Managers and their officers and employees, separately or collectively are not responsible for any damage to or for the loss or destruction of an exhibit, from fire or theft or accidents or injury resulting from such causes. Security staff dedicated to duty in your booth area can be engaged at the Exhibitor's cost.

ADDITIONAL CONDITIONS

The Exhibitor and the servants, agents, contractors and invitees of the Exhibitor are also to observe the conditions, rules, regulations and procedures as set out in the exhibition manual of the Melbourne Convention & Exhibition Centre as revised and added to from time to time and which is available for inspection on request.

VARIATIONS

RACS may in the event of any circumstance which renders it necessary vary the booth or stand space allocation and the Exhibitor will accept such re-allocation without any claim for a reduction in charges or otherwise.

UNAVOIDABLE OCCURRENCES

In the event that the exhibition is cancelled or delayed through no fault of RACS or the Venue Managers including but not limited to fire, flood, labour disputes, natural disasters, acts of God, civil disorders, riots, insurrections, work stoppages, slow downs or disputes, or other similar events then the Exhibitor shall not be entitled to any refund or to claim for any loss or damage.

ASSIGNMENTS AND SUBLETTING

No Exhibitor shall assign, sublet or share the whole or any part of the space booth allotted without the knowledge and consent of RACS.

HOURS

RACS shall determine the hours during which the exhibition shall be conducted and as to hours of access for Exhibitors including variations of such times as shall be necessary.

SPECIAL TERMS AND CONDITIONS

1. Sponsors / Exhibitors are not permitted to conduct any photography / filming at their booths or at the Congress at any time during the Congress unless agreed to by RACS.
2. Sponsors / Exhibitors are not permitted to hold any activities at the Melbourne Convention & Exhibition Centre during the official program unless agreed to by RACS.
3. Exhibitors agree to adhere to the hours set by RACS for the exhibition move-in and move-out.

CELEBRATING THE ART OF SURGERY

RACS 89TH ANNUAL SCIENTIFIC CONGRESS

Monday 11 May to Friday 15 May 2020

Melbourne Convention and Exhibition Centre
Melbourne, Australia

RACS
ASC
2020

CONGRESS ORGANISER

Conferences & Events Management
Royal Australasian College of Surgeons
College of Surgeons Gardens
250 – 290 Spring Street
East Melbourne VIC 3002
Australia

T: +61 3 9249 1158
F: +61 3 9276 7431
E: asc.sponsorship@surgeons.org



asc.surgeons.org



#RACS20